



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Front Line Strategies
526 East Park Avenue
Tallahassee, FL 32301

CONTRACT

<u>Contract / Revision</u> 1808257 /		<u>Alt Order #</u> 08778591
<u>Product</u> ROY MOORE FOR SENATE		
<u>Contract Dates</u> 09/11/17 - 09/26/17		<u>Estimate #</u>
<u>Advertiser</u> POL/Moore, Roy/Senate		<u>Original Date / Revision</u> 09/06/17 / 09/06/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WSFA	09/11/17	09/22/17	Today In Alabama	6a-7a		:30			NM	10	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$175.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$175.00			
N 2	WSFA	09/11/17	09/22/17	NBC Today Show	7-9am		:30			NM	10	\$1,150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$115.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$115.00			
N 3	WSFA	09/11/17	09/22/17	NBC Today 2	9-10am		:30			NM	10	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$50.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$50.00			
N 4	WSFA	09/11/17	09/22/17	NBC Today Show 3	10-11am		:30			NM	10	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$50.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$50.00			
N 5	WSFA	09/11/17	09/22/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	10	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$30.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$30.00			
N 6	WSFA	09/11/17	09/22/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	10	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$30.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$30.00			
N 7	WSFA	09/11/17	09/22/17	WSFA 12 News at Noon	12-1230pm		:30			NM	10	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/11/17	09/17/17	MTWTF--				5	\$100.00			
	Week:	09/18/17	09/24/17	MTWTF--				5	\$100.00			
N 8	WSFA	09/11/17	09/22/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	10	\$600.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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1808257 /	08778591

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/11/17 - 09/26/17	ROY MOORE FOR SEN	

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Moore, Roy/Senate	09/06/17 / 09/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/11/17	09/17/17	MTWTF--				5	\$60.00			
Week:		09/18/17	09/24/17	MTWTF--				5	\$60.00			
N 9	WSFA	09/11/17	09/22/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	10	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/11/17	09/17/17	MTWTF--				5	\$75.00			
Week:		09/18/17	09/24/17	MTWTF--				5	\$75.00			
N 10	WSFA	09/11/17	09/22/17	WSFA 12 News at Five	5-530pm		:30			NM	10	\$1,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/11/17	09/17/17	MTWTF--				5	\$185.00			
Week:		09/18/17	09/24/17	MTWTF--				5	\$185.00			
N 11	WSFA	09/11/17	09/22/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	10	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/11/17	09/17/17	MTWTF--				5	\$350.00			
Week:		09/18/17	09/24/17	MTWTF--				5	\$350.00			
N 12	WSFA	09/11/17	09/22/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	10	\$2,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/11/17	09/17/17	MTWTF--				5	\$275.00			
Week:		09/18/17	09/24/17	MTWTF--				5	\$275.00			
N 13	WSFA	09/25/17	09/26/17	Today In Alabama	6a-7a		:30			NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	MT-----				2	\$175.00			
N 14	WSFA	09/25/17	09/26/17	NBC Today Show	7-9am		:30			NM	2	\$230.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	MT-----				2	\$115.00			
N 15	WSFA	09/25/17	09/26/17	NBC Today 2	9-10am		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	MT-----				2	\$50.00			
N 16	WSFA	09/25/17	09/26/17	NBC Today Show 3	10-11am		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	MT-----				2	\$50.00			
N 17	WSFA	09/25/17	09/26/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	MT-----				2	\$30.00			
N 18	WSFA	09/25/17	09/26/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	MT-----				2	\$30.00			
N 19	WSFA	09/25/17	09/25/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	1-----				1	\$100.00			
N 20	WSFA	09/25/17	09/25/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	1-----				1	\$60.00			
N 21	WSFA	09/25/17	09/25/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/17	10/01/17	1-----				1	\$75.00			
N 22	WSFA	09/25/17	09/25/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00

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SEP6/17 11.44
*** WSFA-TV ***

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
14			700A-900A	30		\$115.00	9/25	9/26	2		M-TU	2
PROGRAM : TODAY SHOW												
CON COM1: TODAY SHOW												
15			900A-1000A	30		\$50.00	9/25	9/26	2		M-TU	2
PROGRAM : TODAY SHOW HOUR 3												
CON COM1: TODAY SHOW HOUR 3												
16			1000A-1100A	30		\$50.00	9/25	9/26	2		M-TU	2
PROGRAM : TODAY SHOW HOUR 4												
CON COM1: TODAY SHOW HOUR 4												
17			1100A-1130A	30		\$30.00	9/25	9/26	2		M-TU	2
PROGRAM : ALABAMA LIVE												
CON COM1: ALABAMA LIVE												
18			1130A-1200N	30		\$30.00	9/25	9/26	2		M-TU	2
PROGRAM : ALABAMA LIVE												
CON COM1: ALABAMA LIVE												
19			1200N-1230P	30		\$100.00	9/25	9/25	1		MON	1
PROGRAM : WSFA 12 NEWS AT 12P												
CON COM1: WSFA 12 NEWS AT 12P												
20			400P-430P	30		\$60.00	9/25	9/25	1		MON	1
PROGRAM : WSFA 12 NEWS AT 4P												
CON COM1: WSFA 12 NEWS AT 4P												
21			430P-500P	30		\$75.00	9/25	9/25	1		MON	1
PROGRAM : WSFA 12 NEWS AT 4:30P												
CON COM1: WSFA 12 NEWS AT 4:30P												
22			500P-530P	30		\$185.00	9/25	9/25	1		MON	1
PROGRAM : WSFA 12 NEWS AT 5P												
CON COM1: WSFA 12 NEWS AT 5P												

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8778591
*** ORIGINAL REV#0 ***

SEP6/17 11.44
*** WSFA-TV ***

:LINE#	REP	:CD	TIME PERIOD	: LGTH	: SEC	: RATE	: START DATE	: END DATE	: SPTS /WK	: WEEK INVT	: DAYS	: TOTL SPTS
23			600P-630P	30		\$350.00	9/25	9/25	1		MON	1
PROGRAM : WSFA 12 NEWS AT 6P												
CON COM1: WSFA 12 NEWS AT 6P												
24			1000P-1035P	30		\$275.00	9/25	9/25	1		MON	1
PROGRAM : WSFA 12 NEWS AT 10P												
CON COM1: WSFA 12 NEWS AT 10P												
SEP/17			14950.00	OCT/17		\$1,945.00						
											CONTRACT TOTAL	16895.00
											TOTAL SPOTS	138

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI
DEMOS- RA35+*

REP HEADLINE# 8778591 TRF# 1808257 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ APPROVED ORIGINAL REV#0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION SEP6/17 14.03
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/R MOORE/R/SEN/AL REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME FRONT LINE STRATEGIES BUYER NAME JOSH BAGINSKI
526 EAST PARK AVENUE SALES PRSN WA- RYAN EDDINS (H)
TALLAHASSEE, FL 32301

ORDER # _____ CONTRACT # 8778591 CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR SENATE EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES SEP11/17 SEP26/17 WK-3
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE SEP6/17 14.03

REP: NEW ORDER
TTL \$16,895 @ 138X
PLS CFM
THANKS

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ROY MOORE FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

CONTRACT TOTAL 16895.00
TOTAL SPOTS 138

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: <u>WAFF / WFSB ; HUNTSVILLE</u>	Date: <u>8/30/17</u>
---	--------------------------------

I, JOSH BAGINSKI,
 being/on behalf of: JUDGE ROY MOORE FOR US SENATE,
 a legally qualified candidate of the REPUBLICAN
 political party for the office of: US SENATOR (AL)
 in the PRIMARY RUN-OPP
 election to be held on: SEP 26th

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		<u>IN EMAIL</u>			

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Judge Roy Moore For US SENATE

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Rich Hodson

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

2/30/17
Date

[Signature]
Signature

To Be Signed By Station Representative

☒ Accepted

[Signature]
Signature

☐ Accepted in Part

SEFFbold
Printed Name

☐ Rejected

GSM
Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, JOSH BAGINSKI
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

JOSH BAGINSKI

printed name

8/20/17
date